

Dear Mr. Walter Kollert,

Please allow me to contact you directly – I've got your contact from your study IMPROVING LIVES WITH POPLARS AND WILLOWS, INTERNATIONAL POPLAR COMMISSION 24th Session, Dehradun, India, 30 October-2 November 2012.

I am representing the company PAM by IME, Slovenia which is a part of IME GmbH Company, Austria - research and development company that operates in the development of sustainable processes and eco-industrial symbiosis – based on Dr. Likon's innovations and knowledge.

For the global project PAM / POSSA, where we are currently active, we need enormous amounts of fibrous part of the poplar seeds (Poplar Seeds Fibers - *Populus nigra italica*) and currently we are looking for a reliable long-term strategic partner from one of the largest regions of poplar forests and plantations (China, India, USA, Russia, France, Hungary, Poland, Italy and Serbia).

Indeed we are **trying to establish a new global industry** for gathering, packaging and distribution of large quantities of seeds from all over the globe. Therefore a reliable, trustful relationship from your country, would be extremely valuable for us. So far, in all countries these seeds represent a major nuisance, but we are willing to buy large quantities for the manufacture of various products.

If a cooperation as a **Poplar seed fibers supplier** would be interesting for you **or you can help us to find some**, I would kindly ask you to write me back with the following information:

- The quantities which you would be able to supply and the price?
- The timeline. Meaning in which months are you able to supply us?

Please be advised that we buy full ship containers (20feet or 40feet)

FCO Slovenia > (shipping to Luka Koper) Payment: 100% TT after pre-shipment inspection or L/C

Bulk and absolute density determination: The bulk density of the poplar seed fibers was determined according to the procedure described by Mwaikambo and Ansell (2001). A bundle of fibers was weighed on an electronic balance to the nearest 1 mg. The weight of the bundle was recorded as W_{fa} . The fibers were then immersed in benzene solvent (density $\rho_s = 0.875 \text{ kg/m}^3$) and left to soak. The weight of soaked fibers was recorded as W_{fs} . The bulk density (ρ_f) of the fibers was calculated using Eq. (1). All measurements were determined at 21 °C.

Looking forward to successful cooperation.

Nina Irt

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